

**JSCO INC. EXECUTIVE RESOURCES**  
**Transportation Recruiting Specialists**  
<http://www.directacareer.com>  
**E-Mail: recruiter@directacareer.com**  
**Business: 800-723-2691 - Cell: 316-209-3377**  
**Candidate # ausd154whe**

**CAREER OBJECTIVE**

To utilize my managerial expertise in logistics with a company that desires to use logistics to its competitive advantage

**WORK EXPERIENCE**

**Corporate Logistics Manager** 6/2002 – 7/2003

- Responsible for the contracting and purchasing of transportation services: LTL, TL, Intermodal, Small Package, International Ocean Shipping
- Management of 1.5 million dollar freight budget
  - **Achievement:** Replaced freight payment vendor resulting in cutting monthly freight bill processing costs in half
  - **Achievement:** Initiated and implemented Hazardous Materials shipping training program
- Management oversight of operations and expenses of 5 company-owned and 4 contract warehouses – nationwide coverage and Canada
  - **Achievement:** Implemented recall and quarantine procedure for liquid soap products
  - **Achievement:** Implemented warehouse stocking program for all above warehouses; responsible for maintaining inventory-stocking levels at aforementioned warehouses.
  - **Achievement:** Upgraded Los Angeles warehouse from 6,000 sq ft to 18,000 sq ft; selected location and new manager to run this facility
  - **Achievement:** Selected site, negotiated lease, and supervised changeover to above facility
  - **Achievement:** Achieved 10% in freight savings first 6 months through carrier selection, LTL discount negotiation, load consolidation
- Oversight of freight payment via outside payment vendor
- Responsible for management of carrier claims
- Continual refinement and reduction of carrier base
  - **Achievement:** Implemented start-up of contracted private fleet at Dallas warehouse
- Oversight and management of imports from Asia and Europe
- Knowledge of customs procedures and procurement of Customs Rulings from Department of Treasury

**Senior Distribution Analyst** 6/2000 - 6/2002

- Responsible for development of annual freight budget
- Responsible for maintaining carrier/vendor contracts for outbound shipments; including service requirements, rates, fuel surcharge schedules, and loading allowances
- Cost/service analysis for carrier selection to facilitate savings and maintaining customer service
- Responsible for maintaining rates database for accuracy and reduction of upstream correction of billing discrepancies
  - **Achievement:** Created and maintained inbound carrier routing guide
  - **Achievement:** Created a department newsletter to increase department's visibility in the organization

**Assistant Traffic Manager** 9/98 – 6/2000

- Responsible for the management of carrier payment function, annual budget \$5 million
- Department PeopleSoft trainer
- Oversight of outstanding balances due carriers
- Responsible for managing overstock of inventory at off-site warehouse
- Tracking, tracing, expediting, and pricing shipments
- Management of carrier claims process for UPS, LTL, and Truckload carriers
  - ***Achievement:*** Accomplished freight savings of \$27,000 by detecting inconsistencies in carrier billings: freight class, weight, and accessorial charges
  - ***Achievement:*** Contributed ideas to improve departmental operations

***Logistics Specialist*** 9/95 - 8/98

- Accountable for overseeing the return of reusable steel chemical containers to production plants on a nationwide basis and from Canada and Puerto Rico
- Accountable for allocation of chemical containers to plants to balance supply and demand
- Daily monitoring of common carrier and private fleet performance and adherence to service guidelines
- Responsible for consolidating shipments from warehouses to production facilities
- Logistics problem solving: shipment expediting, service interruption recovery, customer satisfaction
- Carrier selection for LTL, TL, and hotshots
- Rate analysis, freight bill auditing, assignment of intercompany charge codes for freight bills
- Participation on Quality Action Teams

***Rail Service Coordinator*** 6/94 - 9/95

- Worked in a team environment that tracked all shipments booked by the company, and logged service issues in a Microsoft Access Database.
- Worked with railroad customer service departments to solve transit delays, and advised customer service of problems, delays, and options for maintaining customer satisfaction
- Served as primary company liaison with Burlington Northern Railroad and assistant liaison with Union Pacific Railroad
- Verified intermodal shipments met rail cut-off times and expedited shipments that missed cut-off
- Daily monitoring and expediting of intermodal shipments being picked up by drayage carriers

***Customer Service Representative***

- Account manager of intermodal shipments for J.C. Penny, Famous Footwear, Avon, Behr Paints
- Booking, tracing, expediting of intermodal shipments, nationwide basis
- Advised customers on intermodal shipping options
- Provided daily reports to customers of status on in-transit shipments

**EDUCATION**

Northern Illinois University-MBA (Management Concentration)

GPA: 3.45/4.0; 100% self financed

Western Illinois University - Bachelor of Business, Cum Laude

Major: Transportation and Physical Distribution GPA: 3.55/4.0

**COMPUTER SKILLS**

PeopleSoft, Windows 95, Excel, Access, Word, Linear Programming, Internet, Corporate Simulation, EMS

Detailed Information and references available upon request to:  
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