

JSCO INC. EXECUTIVE RESOURCES
Transportation Recruiting Specialists
<http://www.directacareer.com>
E-Mail: recruiter@directacareer.com
Business: 800-723-2691 - Cell: 316-209-3377

Candidate #cavg543aur

OBJECTIVE

Obtain a position as a logistics manager or supervisor for a reputable organization that moves considerable amount of product via several modes of transportation domestic and internationally. Utilize a great variety of my resources to aid in the reduction of transportation costs through negotiating better carrier's rates, routing freight effectively and be an integral part of the growth and stability of the organization.

QUALIFICATIONS

- 9+ years of experience in International Logistics and Domestic Transportation.
- Experience in 3PL, carrier/shipper environment.
- Knowledge of transportation law, freight tariff, and distribution methods.
- Knowledge of International documentation for all modes of transportation.
- International banking knowledge, carnets, letters of credit, foreign accounts payable,
- currency conversion.
- Proficient in accounting principals.
- Strong business problem solving skills.
- Effective analytical, negotiation and communication skills.
- Aggressive, self-motivated.
- Strong time management skills and sense of urgency.
- Multitask oriented and able to perform well in a high pace environment.
- Experience interacting with all levels in an organization.
- Management experience.
- Proficient PC skills: Microsoft Excel, Microsoft Word, Microsoft Access
- Fluent in Spanish, verbal and written.

PROFESSIONAL EXPERIENCE

Logistics International Transportation Manager (Home Office) 2002-Present
Logistics Transportation Manager May 1998-2002–Promoted to International Dept.

Responsibilities:

- Responsible for the department performance and bottom line.
- Overseeing day-to-day operation.
- Handling Air and Ocean Imports and Exports shipments.
- Establishing and maintaining vendor relationships.
- Creating and implementing S.O.P.'s.
- Assisting on sales calls.
- Advising and approving pricing for new and existing customers.
- Handling accounting issues.
- Auditing and approving vendor's invoices.
- Negotiating vendor's rates and contracts.

- Completing RFP's
- Implementing and enforcing policy and procedures.
 - **Achievements:** Set up international operation for Logistics including policy, forms and procedures.
 - **Achievements:** Established and maintain vendor relationships.
 - **Achievements:** Trained existing and new personnel
 - **Achievements:** Managed a maximum of 20 employees in two locations (normal freight forwarding operation and offsite location exclusively for two large telecommunications customer, mainly domestic transportation)
 - **Achievements:** Retained and increased the number of accounts in Mexico and Latin America
 - **Achievements:** Set up and implemented a distribution system for one of our largest customer who imports from Europe and ships directly to all points in the US. I lowered the customer's cost and increased the company's profits by consolidating and distributing via a domestic single distribution center.
 - **Achievements:** Improved profitability by managing and reducing cost, negotiating better contracts with carriers and vendors.
 - **Achievements:** Influenced in a lot of the decisions that shaped and continue to give direction to the company.

International Supervisor for Logistics Company 1997-1998

Shift Supervisor 1996-1997

Domestic Operations Agent 1995-1996

Responsibilities:

- Responsible for Inbound, outbound, invoicing and general freight forwarding responsibilities.
- Routing, quoting and handling of domestic and international shipments in a freight forwarding operation.
- Responsible for department profitability and performance.
 - **Achievements:** Before the company acquired an international company they really had no presence in the International market. The branches were pretty much on their own when it came to direction and support. I supported and grew the international customers with my involvement and dedication to meet their needs.

Cargo Agent / Office Manager 1994-1996

Responsibilities:

- Airport cargo handler for a number of international and domestic carriers.
- Receiving and handling of cargo and documentation.
- Performing cargo Carrier Customs formalities.
- Cargo planning, weight and balance of cargo flights.

EDUCATION

Community College 1993-1996

- Associates Degree – Business Administration

Management courses and seminars.

Detailed Information and references available upon request to:

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