

**JSCO INC. EXECUTIVE RESOURCES**  
**Transportation Recruiting Specialists**  
<http://www.directacareer.com>  
**E-Mail: recruiter@directacareer.com**  
**Business: 800-723-2691 - Cell: 316-209-3377**

**Candidate #ferg41bev**

**OBJECTIVE**

Seeking an executive, or middle to upper management operations position with a progressive National/International Logistics Firm. Other interests include like positions in manufacturing, supply chain management, assembly and distribution, and warehousing, especially where there is a focus on import/export.

**EXPERIENCE**

**International Supervisor October 1997- Present**

- Interfaced with sales management to develop and cultivate new accounts.
  - **Achievements:** Improved net profits from 24% to 36%.
  - **Achievements:** Reorganized import and export procedures via air and ocean.
  - **Achievements:** Negotiated cost effective rates with airlines and wholesale consolidators.
- Supervised operations and warehouse personnel.
- Recapping and auditing weekly import and export profit statements.
- Troubleshooting and problem solving shipments and account relations.
- International Banking, Consulate and Legalization Work.
- Consulted with Clients on matters of Letters of Credit and Dangerous Goods.

**Import and Customs Clearance Agent June 1993-October 1996**

- Coordinator of imported worldwide shipments via air and ocean.
- Transfer of imported documents to customs brokers.
- Customs Clearance entries, releases, and delivery orders.
- Preparation and administration of all Customs forms to effect release of imported merchandise.
- Interfacing with management on departmental revenue generation and problem resolution.
- Responsible for bill rating, reconciliation reports, and departmental pre-audit.

**Export Manager March 1986-June 1992**

- **Achievements:** Reorganized and implemented an export order processing system to expedited shipments to the Far East, Europe, Australia, India, Latin, Central, and South America.
- **Achievements:** Developed and negotiated cost effective programs to reduce freight and vendor expenditures by 25%.
- **Achievements:** Interfaced with sales management and corporate controller to problem solve and develop preventive strategic solutions.
- Correspondence and telecommunications with foreign sales agents, forwarding agents, and shipping lines.

- Preparation of international documentation, banking, and scheduling.
  - **Achievements:** Conformed to IMCO, IATA, and D.O.T. Hazardous Material Handling Regulations.
  - **Achievements:** Coordinated import shipments in conjunction with customs brokers.
  - **Achievements:** Initiated a duty drawback procedures program.

**Export Coordinator - air freight company June 1984-February 1986**

- **Achievements:** Coordinated international channels of distribution via air transportation.
- International Banking: Letters of Credit and Sight Drafts.
- Transacted International Consulate and Legalization Work.
  - **Achievements:** Key Accounts Agent for Export Assembly Consolidation.
- Data Entry of computerized house airway bills for export consolidation.

**Operations Supervisor - air freight forwarding company October 1980-June 1984**

- Coordinating domestic and international channels of distribution via motor and air transportation.
  - **Achievements:** Developed and implemented cost effective operational procedures and distribution controls.
- International Banking: Letters of Credit and Sight Drafts.
- Interfacing with sales management as a consultant to anticipated problem areas.
- Preliminary audit of charge form invoices and airline waybills.
- Supervising and overseeing operations and warehouse personnel.

**EDUCATION**

Bachelor of Science Degree  
Major: Public Administration; Minor: Psychology.

**LANGUAGES**

Fluent in Spanish and Italian

**CERTIFICATES**

Certified in Dangerous Goods, 2003  
Appointed Notary Public, 1997

**Detailed Information and references available upon request to:**  
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